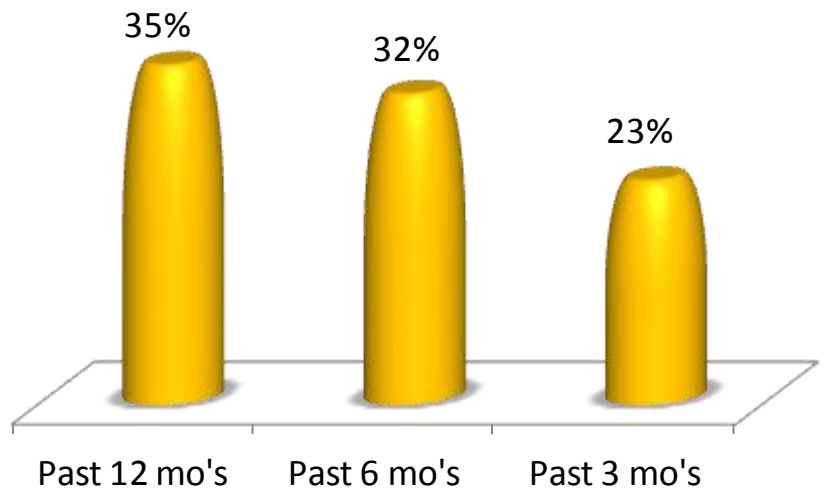


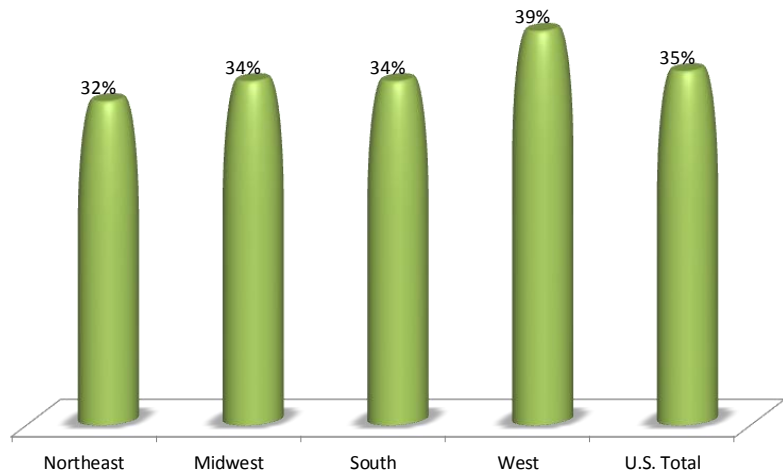
REALTORS® Who Have Lost a Home Sale Because the Mortgage Lender Backed Out On a Pre-Qualified Home Buyer

A 2013 telephone interview survey of 1,000 REALTORS® nationally

- Residence real estate sales are tough enough for REALTORS® in today's market already.
- Nationally 35% of all REALTORS® have lost one or more home sales in the past one year because of mortgage lenders backing out during escrow on prequalified home buyers.
- REALTORS® along with other Americans bailed out these lenders and this is how they repay us.



REALTORS® Who Have Lost a Home Sale Because the Mortgage Lender Backed Out On a Pre-Qualified Home Buyer



By U.S. Region for the past 12 months.