

## Is it better to be a real estate agent who is a REALTOR® or one who is not? You be the judge.

REALTORS® have a Code of Ethics and Standards of Practice, real estate agents that are not REALTORS® don't. But, there are other factors to consider, such as professionalism, education, income, and REALTORS® are accountable for their actions in that complaints about REALTORS® can be filed through their Local Board of REALTORS® -- of course that is not the case for real estate agents who are not REALTORS®.

	REALTORS®	Real estate agents who are not REALTORS®
Some high school (no diploma)	0%	1%
High school diploma	28%	37%
Some college (no degree) (>0%, <1%)	0%	6%
AA degree (2 years)	12%	23%
BA/BS degree	<b>57%</b>	<b>32%</b>
Some graduate school (no degree) (>0%, <1%)	0%	0%
Master's degree	3%	1%
JD/LLM/PhD (>0%, <1%)	0%	0%
N=	800	800
Sampling error at two standard deviations	+/-3.5%	+/-3.5%

Background 1,600 real estate agents interviewed in the 1st quarter of 2013 nationally. 800 REALTORS®. 800 Real estate agents who are not REALTORS®. Independent telephone research by MEG Research.

	REALTORS®	Real estate agents who are not REALTORS®
<b>Very professional</b>	<b>76%</b>	<b>41%</b>
Somewhat professional	22%	14%
Not very professional	1%	8%
Not at all professional	0%	1%
Unsure	1%	36%
N=	800	800
Sampling error at two standard deviations	+/-3.5%	+/-3.5%

Background: 800 consumers who bought or sold a home in 2013 nationally. Independent telephone research by MEG research.

Which of the following categories best describes your total annual "gross" income from residential real estate sales in 2012?	REALTORS®	Real estate agents who are not REALTORS®
Under \$35,000	2%	<b>43%</b>
\$35,000 to \$49,999	10%	<b>26%</b>
\$50,000 to \$74,999	<b>31%</b>	16%
\$75,000 to \$99,999	<b>23%</b>	10%
\$100,000 to \$149,999	<b>16%</b>	3%
\$150,000 to \$199,999	<b>11%</b>	2%
\$200,000 or more	<b>7%</b>	0%